

ATTRACTING PEOPLE LEAVING CITIES

WHY AND HOW?





Rural Communities

Now is the Time

We launched <u>YOLONomads.com</u> to provide rural communities with an additional means to introduce themselves to people living in the big city.

- Potential new residents, young families
- Potential investors
- Potential nurses, teachers, skilled trades
- Potential remote Workers
- Potential tourists









Forbes

EDITORS' PICK

People Fleeing Big Cities May Spur Economic Growth In Smaller Metros

Remington Tonar and Ellis Talton

Senior Contributor ©

Bringing new perspectives to urban innovation and infrastructure.





Canadians Are Fleeing Cities For Small Towns and Eroding Affordability: RBC



U.S. NEWS > HOUSING







Millennials trading in big-city expenses for small-town affordability

Mark and Heather Gehan are among the millennials, younger Gen Xers and older Gen Zers moving out of big cities.













Canadians Are Still Leaving Major Cities In Big Numbers: BMO



REAL ESTATE | News Wire | Company News

Jan 14, 2021

Younger Canadians moving away from big cities at record levels

Erik Hertzberg, Bloomberg News



Elections Sports Entertainment Life [Money] Tech Travel Opinion

The small town life beckons for many as Americans continue to flee big cities



Paul Davidson
USA TODAY

Published 7:03 a.m. ET May 28, 2024 | **Updated 11:44 a.m. ET May 29, 2024**













NEWS

Americans Still Moving Out of Bigger Cities at Higher Rate Than Pre-Pandemic

By AARON MCDADE Published May 16, 2024









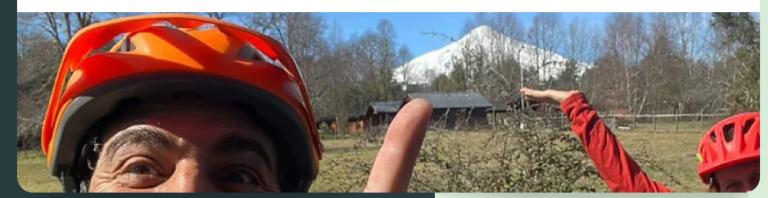


Home News Sport Business Innovation Culture Travel Earth Video Live

The small cities and towns booming from remote work

26 January 2022

By Mark Johanson, Features correspondent



CANADA

More British Columbians moving to small towns, report shows



By Taya Fast · Global News

Posted April 3, 2022 7:15 pm · Updated April 4, 2022 5:31 pm · 2 min read

New report shows small town migration in B.C. has surged A new study shows how migration from metropolitan areas into smaller communities is impacting a









People are leaving Canada's biggest cities amid a housing crunch

Randy Thanthong-Knight and Erik Hertzberg, Bloomberg News



Record wave of Americans fled big cities for small ones in 2023

By **Tribune News Service** - May 11, 2024



Martinsburg, West Virginia, is among the smaller

Score a victory for Mayberry. America's small towns, like the iconic setting of television's "The Andy Griffith Show" from the 1960s, saw more in-migration in 2023 than larger areas for the first time in decades.

The remote work boom that prompted Americans to flee urban areas for mountain hamlets and seaside towns during the pandemic continued at least through last year, according to University of Virginia

Rural communities near Calgary could see influx of residents in coming years, says study author

City dwellers moving to rural communities can be valuable to those small towns, says Kevin McQuillan, the author of a new U of C study called Leaving the Big City: New Patterns of Migration in Canada

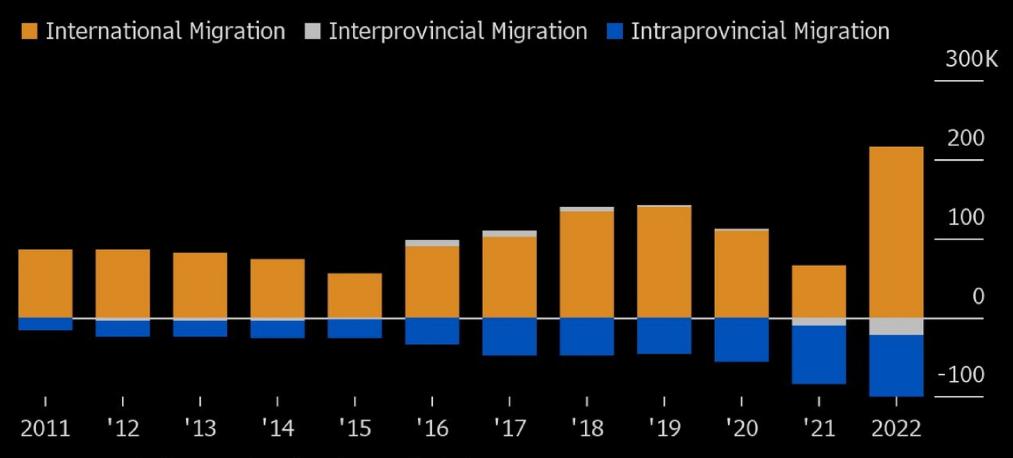






Toronto Sees Growing Outflows Amid Housing Crunch

Nearly 100,000 people left Canada's biggest city in 2022

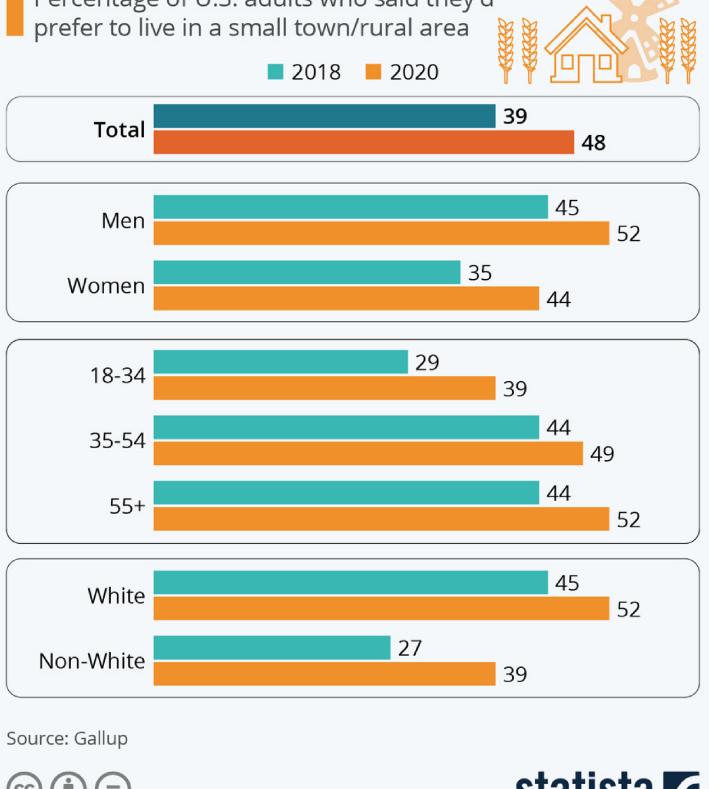


Source: Statistics Canada, Bloomberg calculations Note: Data is through the 12 months to July of each year

Bloomberg

Rural Life Desire Rises in 2020

Percentage of U.S. adults who said they'd







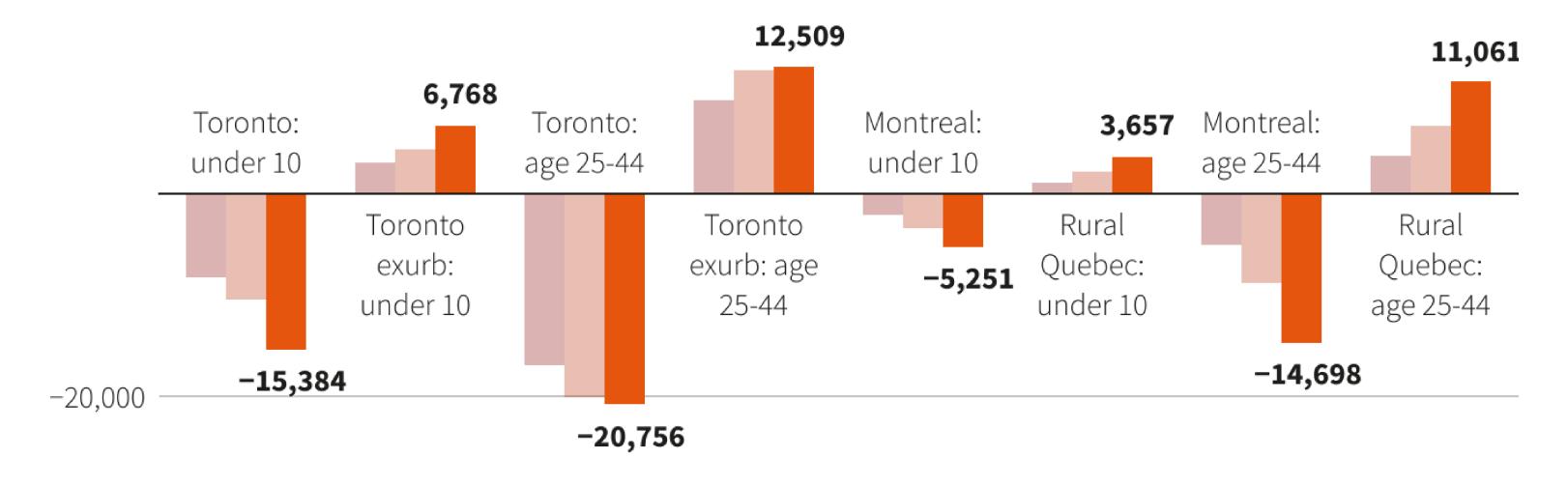




Millennials, young children flee Canada's big cities

Young families are increasingly fleeing Canada's largest cities for smaller cities or rural areas

2018/192019/202020/21

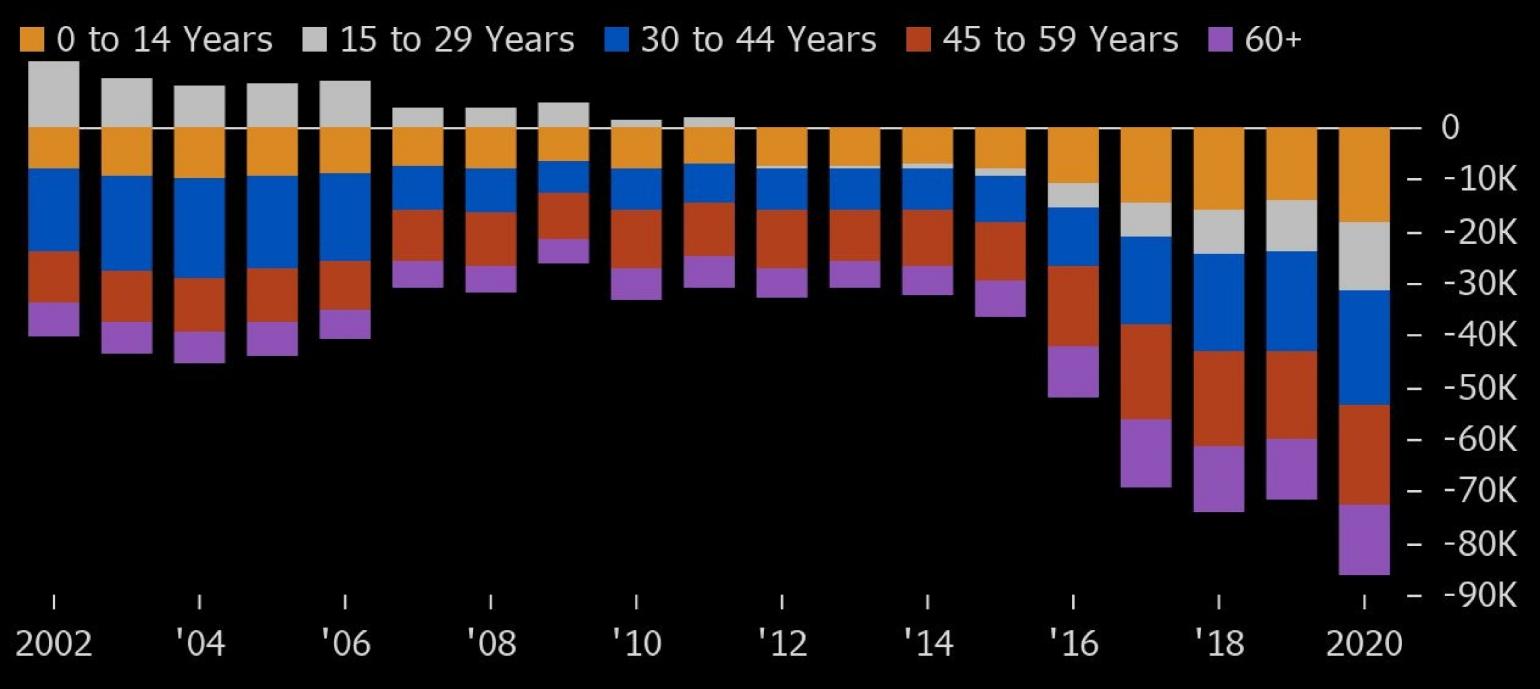


Note: Net intraprovincial migration; Toronto and Montreal include metropolitan areas, Toronto exurb is Greater Golden Horseshoe region outside GTA

Source: Statistics Canada

Big-City Exodus

Young people and families leave Toronto, Montreal and Vancouver faster



Source: Statistics Canada, Bloomberg calculations

Bloomberg

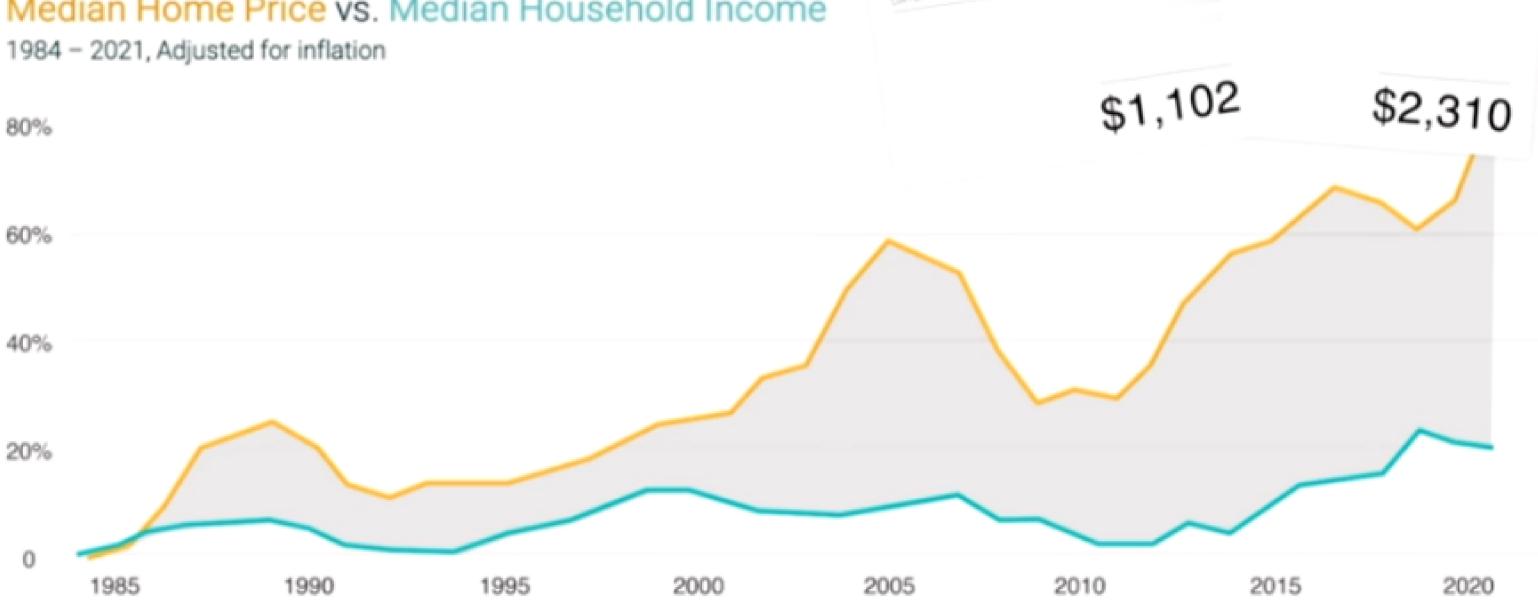


Here's Why We Promote
The Fact The "Living In
The Big City Isn't What It
Used To Be"



Out of Reach

Median Home Price vs. Median Household Income



MORTGAGE

Median Monthly Mortgage: Feb 2019

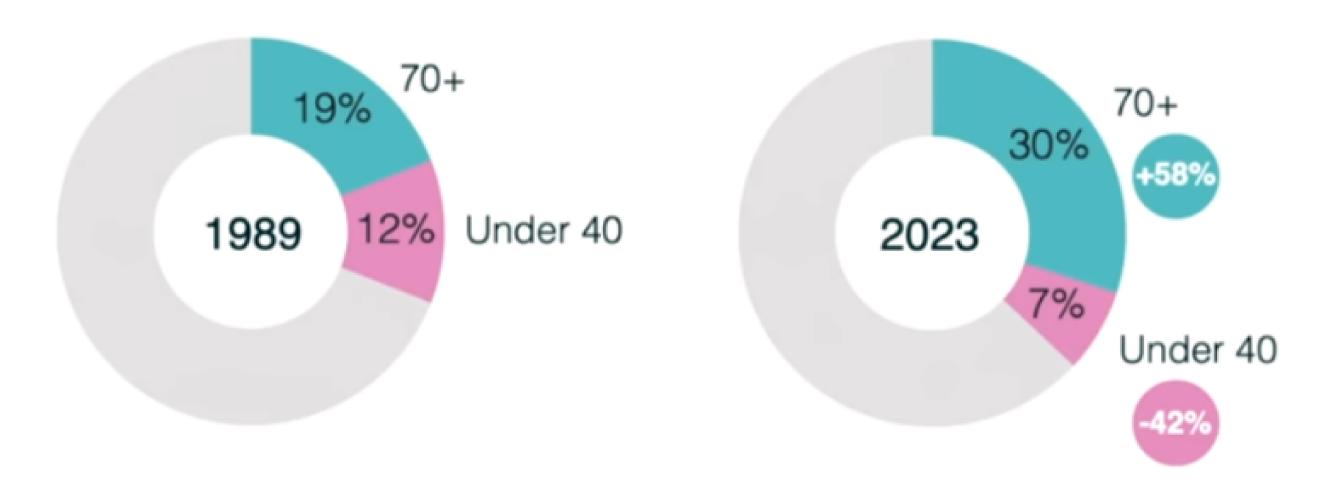
MORTGAGE BILL

ortgage: Feb 2024

Median Monthly

The Transfer

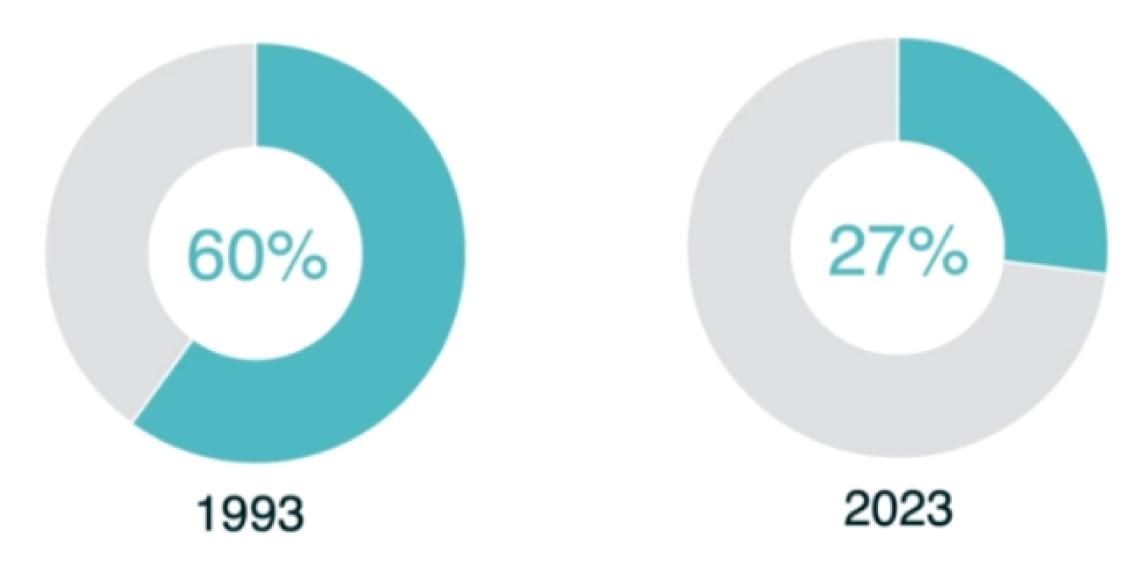
Share of Household Wealth by Age 1989 vs. 2023



Source: This Festional Reserve

Parenting: Why Would They?

Share of 30- to 34-Year-Olds Who Have at Least One Child 1993 vs. 2023





The Opportunity

This is why there has never been a greater opportunity to:

- Attract remote workers to relocate to your community.
- 2. Attract health professionals, teachers, skilled trades and other desired workers.
- Attract investors and entrepreneurs to help grow your community.
- Aggressively market in large urban centers.



The Challenge

Most communities would LOVE to promote themselves and attract workers BUT...

- A lot of time and labour is needed to run a professional marketing campaign
- 2 You don't want to 'learn as you go' which can be very frustrating
- Many budgets do not allow for hiring a full time marketing position



How Yolo Promotes Communities



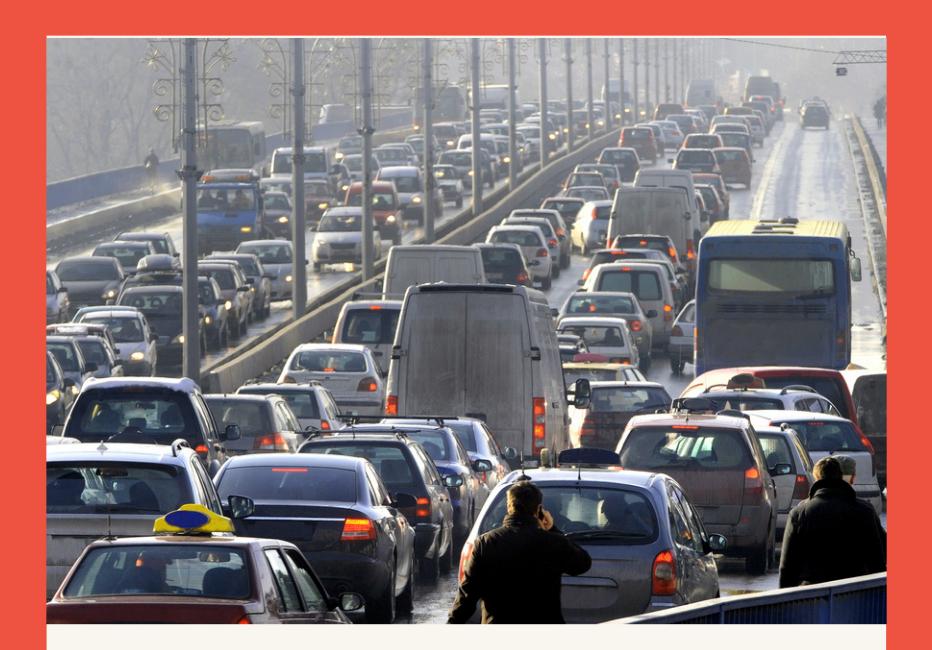
Make people aware of your community. You can't attract someone who doesn't know you exist.

Educate People and Get them Excited about your Community.

Continue to Reach out Long into the Future, so you are on their Radar when they are ready to Move.

Takes you from just another name on a map, to a STAND OUT that people remember and learn about.

If You Can Work Anywhere?



Then WHY is this your morning?

Discover the Serenity of Small

Town Life in Mid Saskatchewan

Saskatchewan.



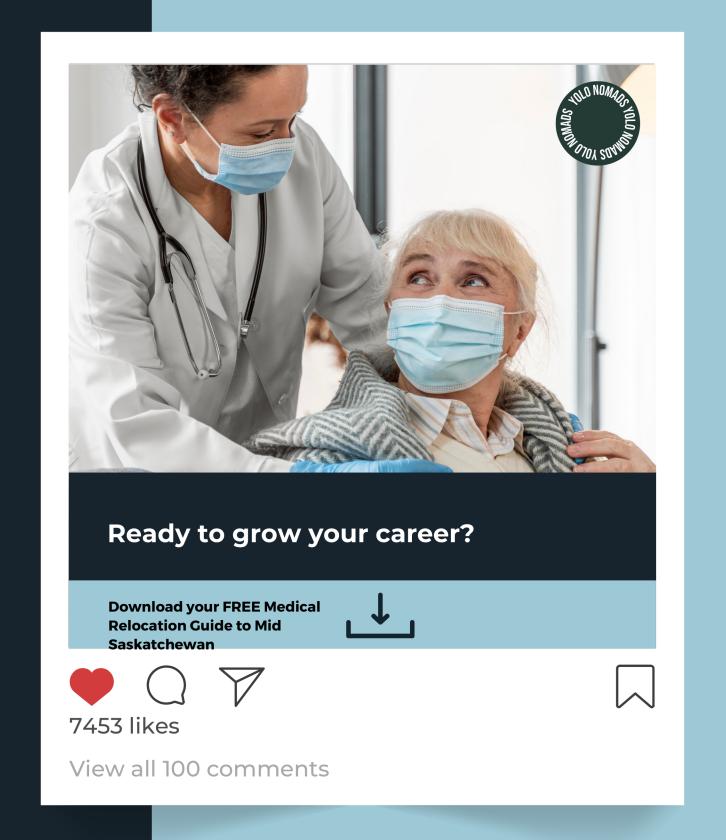


Download your FREE Guide

- Medical Professionals

Here is an example of how we then connect with medical professionals, especially nurses.

It includes a link to download the Asset *(Lead Generator).



- Trade Workers

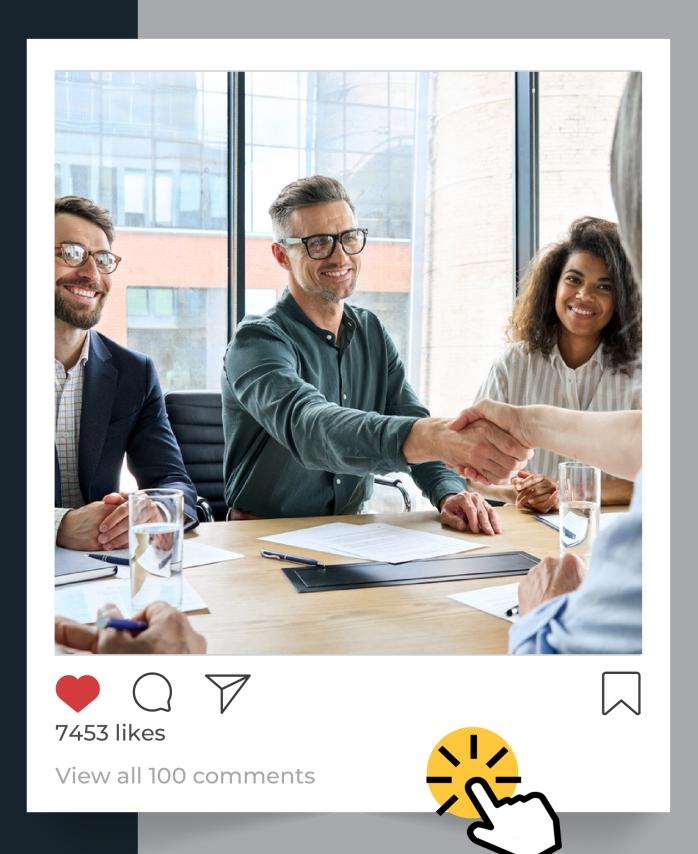
Here is an example of how we connect skilled trade workers looking for more affordable options.

It also includes a link to download the Asset (Lead Generator).



Here is an example of how we connect Investors looking to take advantage of the trend that is seeing small communities grow.

It also includes a link to download the Investor Deck that Yolo will create (Lead Generator).



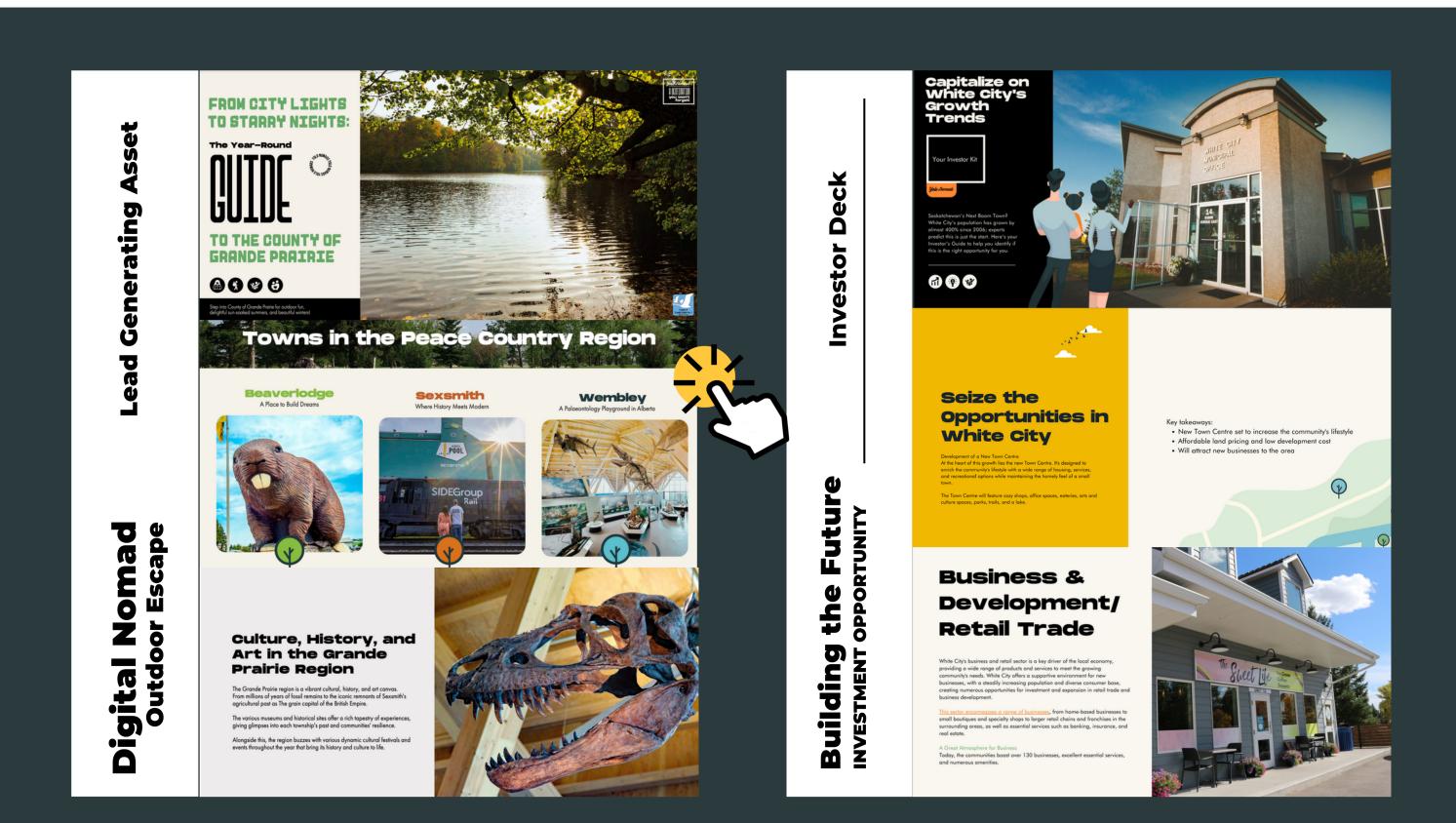
- Entrepreneurs

Here is an example of how we connect Entrepreneurs looking for a great community to open up or expand their business.

It also includes a link to download the Asset (Lead Generator).



Lead Generating Asset Examples (click to view)



DISCOVER QUALITY OF LIFE

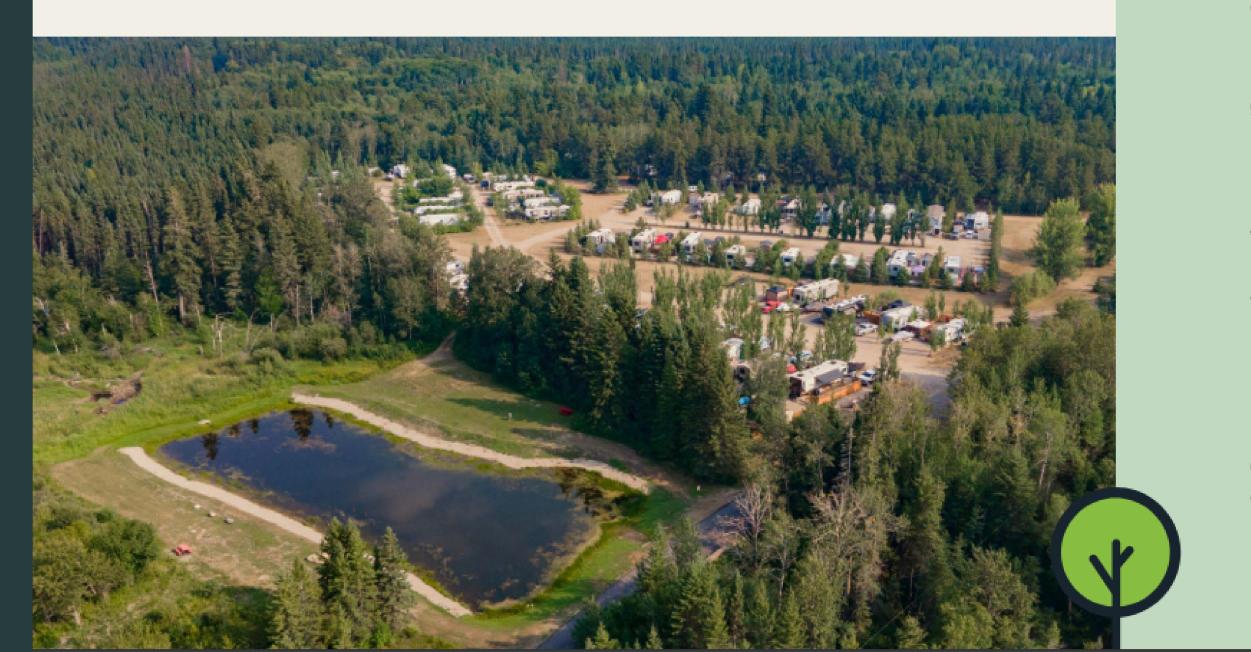
YOUR ESSENTIAL
GUIDE TO NIPAWIN.
SASKATCHEWAN





Nipawin at a Glance

Nipawin stands as a testament to the enduring spirit of exploration and community. Framed by the Saskatchewan River, it's a place where the prairie meets lush woodlands, enhanced by the presence of lakes Tobin and Codette.



Quick Facts About Nipawin

Location: Nestled next to the Saskatchewan River, Nipawin is in the heart of beautiful farmland where river, prairie, and wood converge. The town is uniquely positioned between two man-molakes, Tobin and Codette, enhancing its scenic beauty and recreation opportunities.

Historical Legacy: Nipawin carries a rich history, serving as a gathering place for centuries. Its strategic location has made it a point for community, industry, and recreation throughout the year

Industry and Growth: The town has seen significant growth various sectors including retail, banking, healthcare, education, recreation. This diverse industrial base has paved the way for N to become a hub of opportunity and development.

Natural Surroundings: Nipawin's proximity to natural lands provides endless opportunities for outdoor activities, exhibitions, national sporting events. The town's commitment to preserving a enhancing these natural surroundings has fostered a strong sens community and connection with nature.

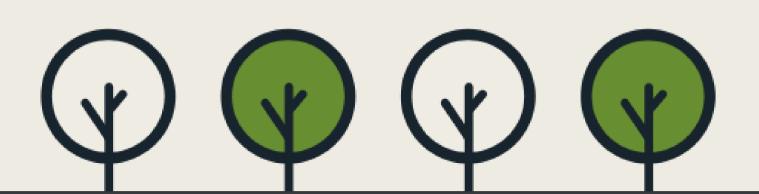
Attractions:

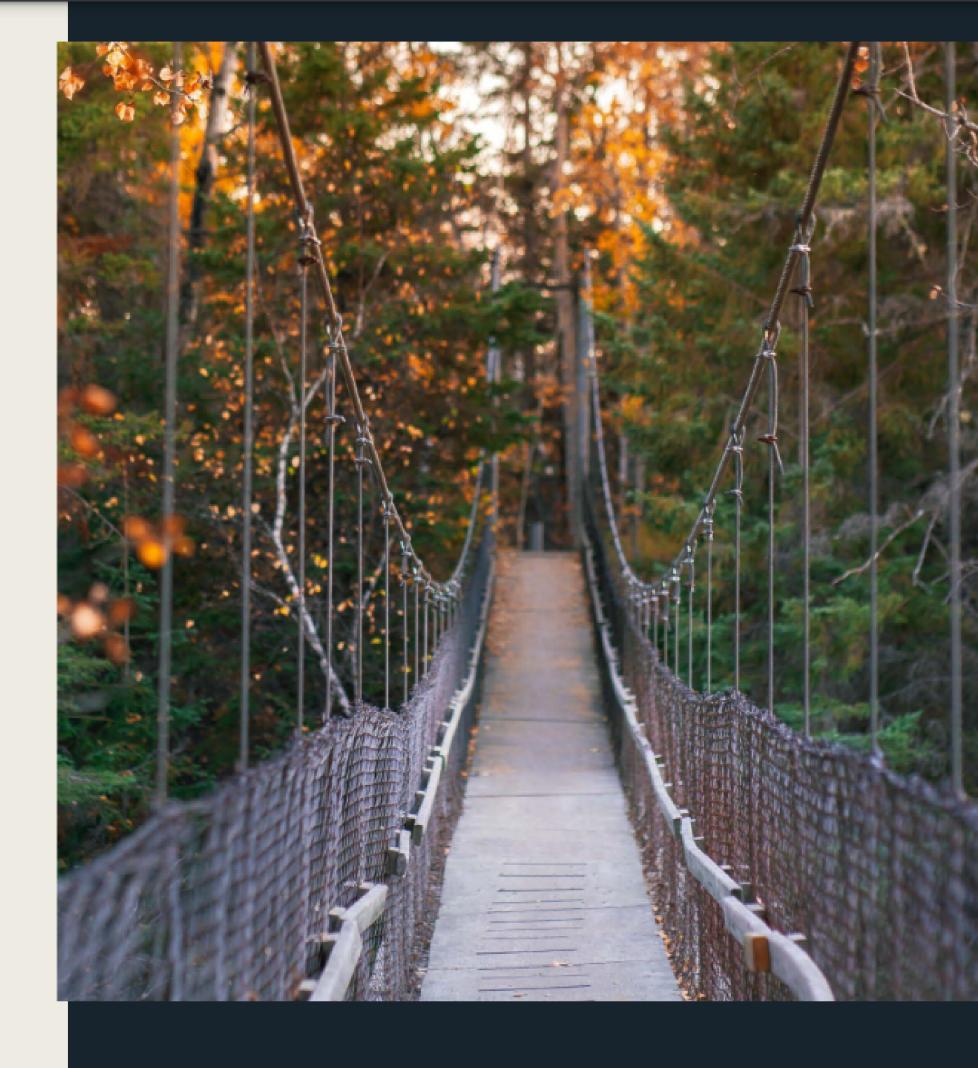
Nipawin's Natural and Cultural Treasures

Nipawin's attractions are as diverse as its landscape.

The town is a haven for those seeking culinary delights at local wineries and breweries, cultural festivals, and farmer's markets. Adventure parks and guided tours offer immersive experiences in Nipawin's stunning natural environment.

The town's commitment to cultural preservation and celebration is evident in its many attractions that cater to all interests.





Artistic Explorations:

Murals, Museums, and More

The town's rich tapestry is vividly expressed through murals like "Town on the Move - 1924" and installations that narrate Nipawin's history and heritage.

The Nipawin & District Museum offers a deep dive into the area's past, while local art galleries showcase the creativity of Nipawin's artists, making the town a vibrant center for artistic exploration.



Staying Active:

Engage in Nipawin's Dynamic Lifestyle

Nipawin encourages an active lifestyle with facilities and clubs catering to a variety of interests. The Twin Lakes Trail Blazers Snowmobile Club offers winter adventures, while summer months can be spent golfing, fishing, or participating in water sports.

The town's sports complexes and community programs ensure that staying active is both easy and enjoyable.



Snowmobiling

with the Twin Lakes Trail Blazers in Nipawin

About the Twin Lakes Trail Blazers Snowmobile Club

- Established: 1979
- Affiliations: Member of the Saskatchewan Snowmobile Association, Saskatchewan Tourism, and the Nipawin Chamber of Commerce.
- Location: Nipawin, Saskatchewan
- Contact: Box 882, Nipawin, SK
- Email: <u>tltrailblazers@gmail.com</u>
- Website: www.twinlakestrailblazers.com
- Facebook: Twin Lakes Trailblazers

Club Facilities and Activities

- Clubhouse: Used for monthly meetings.
- **Heated Shop:** A 24 x 40 space for grooming equipment and club sleds maintenance.
- Meetings: Held on the second Wednesday of each month from October to April at 7:30 pm.
- Team: One groomer operator and approximately 100 member volunteers.

Trail System and Shelters

- Trail Length: Approximately 250 kms of scenic trails including the Trans Canada Trail #226A.
- Warm-up Shelters: Five shelters with wood-burning stoves and wilderness bathrooms. Named shelters include Tobin, Homers Hideaway, Legacy, Horseshoe Bend, and Ridge Road.
- Trail Highlights: Crossing the Saskatchewan River over the Francois Findley Hydro Electric Dam and access to su rrounding communities such as Aylsham, Carrot River, Village of Tobin Lake, White Fox, Love, and Choiceland.



An Investment

OPPORTUNITY

Building the Future

North Battleford

MAXIMIZE RETURNS, CAPITALIZE ON SUCCESS

Yolo Nomads

Welcome investors and entrepreneurs, uniting in pursuit of growth and shared success.









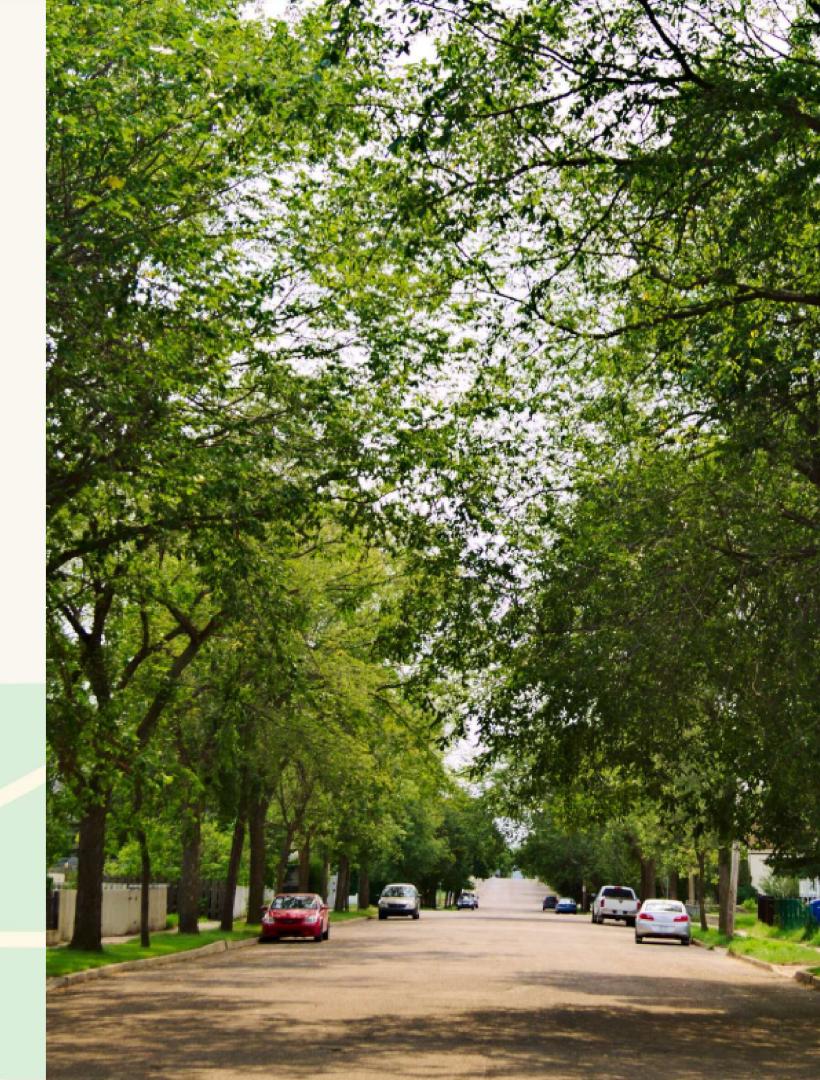


Capitalize on North Battleford's Dynamic Trends: Your Investor Kit

Saskatchewan's Next Rising Star?

North Battleford is reshaping its economic landscape. Simultaneously, societal shifts in the past two years have turned smaller communities, like North Battleford, into appealing choices for remote workers and those looking to relocate.

We've curated this Investor Kit to actively guide you through the potential investment avenues in this active city.

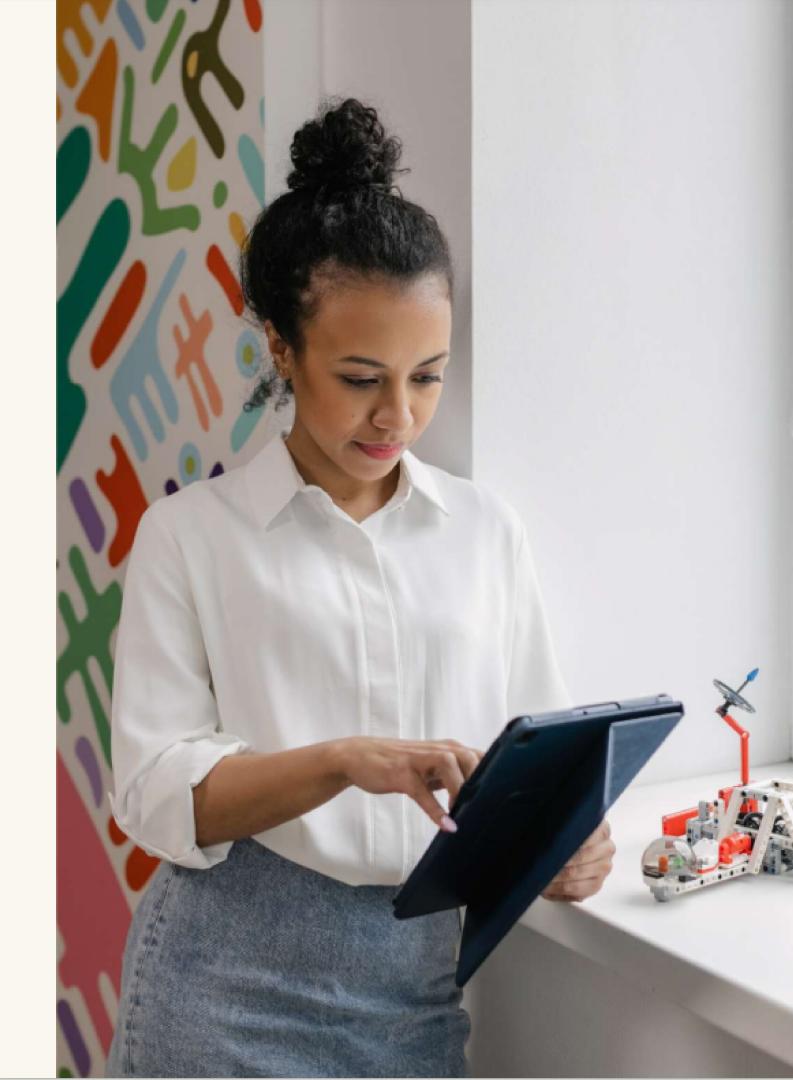


Why Invest in North Battleford

Investing in North Battleford presents a unique opportunity to contribute to a city defined by its commitment to sustainable growth and community enrichment. As a strategic transportation hub, North Battleford enables diverse business opportunities across sectors, including urban reserve land development, agriculture, healthcare, and oil and gas services.

The City proactively supports the establishment of a new North West College campus in North Battleford. The regional college has a diverse and welcoming student body, and a new campus would stimulate growth in various sectors such as housing, childcare, and healthcare, fostering an even more vibrant community atmosphere.

Investing in North Battleford thus offers the chance to be part of a city that values its diverse population and is focused on creating a thriving and inclusive future.



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Demographics

Population......18,795

Median Household Income......\$69,700

Age Profile

28%

0-19

47% 20-52 25% 60+

Median Age

41.7

SOURCE: NORTH BATTLEFORD CENSUS AGGLOMERATION; SASKATCHEWAN BUREAU OF STATISTICS

SKILLED, DIVERSE WORKFORCE

Labour Force By Industry

Healthcare and Social Assistance	22.9%
Retail Trade	14.2%
Educational Services	8.3%
Accommodation and Food Services	· 7.9 %
Construction	7.6 %
Public Administration	5.6%
Agriculture, Forestry, Fishing, and Hunting	5.1%
Transportation	- 3.6 %
Finance and Insurance	.3.5%
Professional, Scientific, and Technical Services	.3.3%
Arts, Entertainment, and Recreation	·· 3.1 %
Administrative and Support	2.7%
Manufacturing	2.5%
Wholesale Trade	2.4%
Other Services	10.5%

SOURCE: NORTH BATTLEFORD CENSUS AGGLOMERATION



Key Sectors

Situated at the crossroads of five major highways and boasting a well-connected airport, North Battleford serves as a major hub to the northwest—truly the gateway to a vibrant region.



Agriculture

The agriculture sector in North Battleford is expansive, serving as a strong pillar of the economy and offering a wealth of opportunities for growth and investment.

Energy - Oil and Gas

North Battleford is strategically located in close proximity to thriving oil and gas sites, positioning it as an ideal hub for energy-related businesses.

Land – Location

The City has ample land and prime locations for your business and future home-building projects. North Battleford also offers unique investment potential through urban reserves. You can also join the city in forging impactful partnerships with our numerous regional First Nations and shaping a prosperous future together.

Healthcare

The robust healthcare sector in North Battleford symbolizes a strong commitment to the well-being of its residents and contributes significantly to the stability of the local economy. Coupled with first-class recreational amenities that exceed expectations for a region of its size, North Battleford boasts an exceptional quality of life.

NEWSLETTER







Remote Work: Swap Burnout for Mid Saskatchewan 's Perfect Career Pivot

Explore how Mid Saskatchewan , a scenic jewel tucked away from the hustle, offers a unique remedy to workplace burnout through remote working.

Understand why this could be the career move you've been yearning for. Dive into personal stories, expert tips, and the life-changing benefits of this untapped professional paradise.

Reasons Remote Workers Choose Mid Saskatchewan

- An ideal blend of work-life balance
- Enhanced productivity
- Peace of mind.



LEARN MORE!

Welcome Home!

Hello, Carmen!

My name is Luke from Yolo Nomads.

This region is a great place to move to because of its beautiful natural environment, its numerous recreational activities, and affordable housing.

Feel free to <u>reach out</u> if you have any questions or want to learn more about our community.





READ MORE ()

Lead nurturing emails/newsletters radically increase the chances of your leads making a move. You no longer have to hope that they will remember your town.

Following this long-term strategy will increase your following and improve your chances of becoming a potential relocator or long-term visitor HUB.

Captivating Articles

- Better Opportunities

We write articles that captivate and promote your community to people looking for better opportunities *(SEO practices).

These are things they can't find in the city.

*SEO (Search Engine Optimization) is the process of optimizing a website to rank higher in search engine results and increase the visibility and organic traffic to the site.



Escape Burnout: Why
Remote Working in
Mid Saskatchewan is
the Perfect Career
Move





Discover the unique benefits of Remote working in the outdoor lover's paradise of Mid Saskatchewan .

Are you tired of working in a busy, hectic city? Do you crave a change of pace and a chance to work in a supportive and tight-knit community? Look no further than Mid Saskatchewan —the outdoor paradise calling your name!

Nestled in Saskatchewan, Mid Saskatchewan is a town unlike any other. With its breathtaking natural landscapes and friendly, welcoming residents, it's no wonder that it's quickly becoming a destination for those who work from home.

In Mid Saskatchewan, you'll have the opportunity to make a real impact in your community and enjoy a work-life balance that is second to none. Here you

Captivating Articles

- Family Friendly

Another article used to promote family living in your community. Safety, costs, and a supportive environment are key factors.

A small-town environment like yours is just the solution!



Small Town Charm, Big Family Benefits: Mid Saskatchewan, Saskatchewan





- f Discover why Mid Saskatchewan is quickly becoming a popular
- destination for families looking for a strong sense of community,
- in and a wide range of recreational activities.

For many young families, the idea of leaving the fast-paced lifestyle of the big city and settling down in a smaller community is a dream come true.

And if you're looking for the perfect place to make that dream a reality, Mid Saskatchewan, Saskatchewan, may be just what you're looking for.

Located in the beautiful province of Saskatchewan, Mid Saskatchewan offers a range of benefits for families seeking.

Captivating Articles

-Open for Business

Another article used to promote family living in your community. Safety, costs, and a supportive environment are key factors.

A small-town environment like yours is just the solution!



Hidden Gem: Unveiling the Business Potential of Mid Saskatchewan





Embracing Tranquility: Why Mid Saskatchewan Is the Perfect Place to Open Your Business and Embrace a Simpler Lifestyle

In a world filled with bustling metropolises and fast-paced urban living, many entrepreneurs are increasingly seeking solace in smaller communities. For those tired of the chaos and longing for a simpler lifestyle, Mid Saskatchewan emerges as an enchanting destination to not only open a business but also find harmony in a close-knit community. In this article, we explore the myriad reasons why Mid Saskatchewan offers the ideal setting for entrepreneurs seeking a change of pace and a chance to thrive amidst tranquil surroundings.

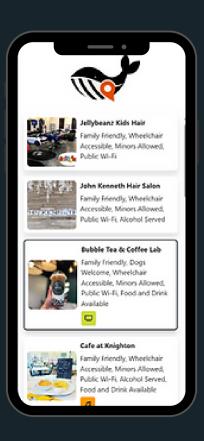
A Welcoming Community:

One of the greatest assets of Mid Saskatchewan is its warm and welcoming community.

Your Community, Your Map

Connection Made Simple!

- Embed your map on any website
- Optimized for mobile users
- Customize your map filters
- Full-service setup, no coding needed!





The Possibilities are Endless







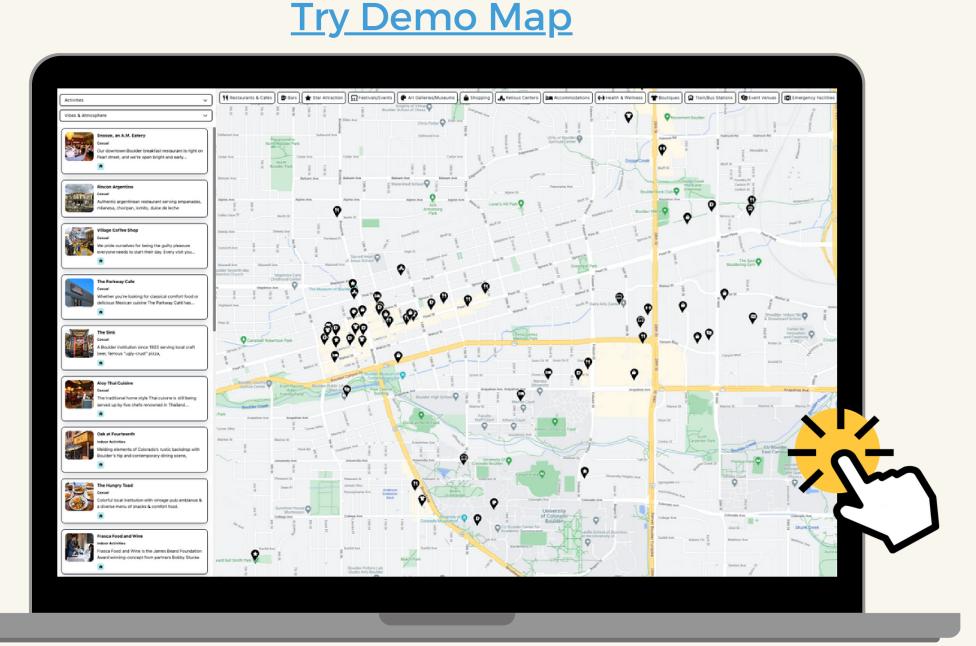








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Lethbridge Things To Do 🗸 Food + Drink v Events v MCDERMOTT Lenzie 9 Ave N 5 Ave N ANDERSO HERITAGE HEIGHTS AIRVIEW BUSIN S PARK LONDONBOAD RIDGEWOOD HEIGHTS VICTORIA PAR S Parkside Dr INDIAN BATTLE HEIGHTS SOUTH AKEVIEW THE CROSSINGS AGNES DAVIDSON OVARSI W VILLAGE Twp Rd 8-4A COPPERWOOD Boutiques 🖒 Outdoor Fun Entertainment Cafés **☆** Sports O Indoor Fun Breweries & Bars X Restaurants Event Venues Accomm >

RIVERSTONE





MCDERMOTT

Event Venues

Lenzie

THE CROSSINGS

O Indoor Fun



Results (i)

Barbacoa

 $4.8 \star \star \star \star \star \star (1,122)$

Restaurant · 3 · 470 South Ave Unit C

Open · Closes 10 PM





RESERVE A TABLE

Original Joe's

4.1 ★★★★★ (558) · \$\$

Restaurant · 3 · 4300 S Park Dr Unit 220 Casual bar & eatery with comfort food

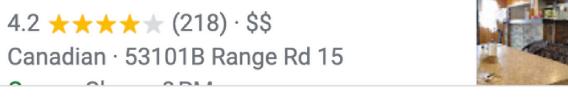
Open · Closes 1 AM

Dine-in · Takeaway · Delivery

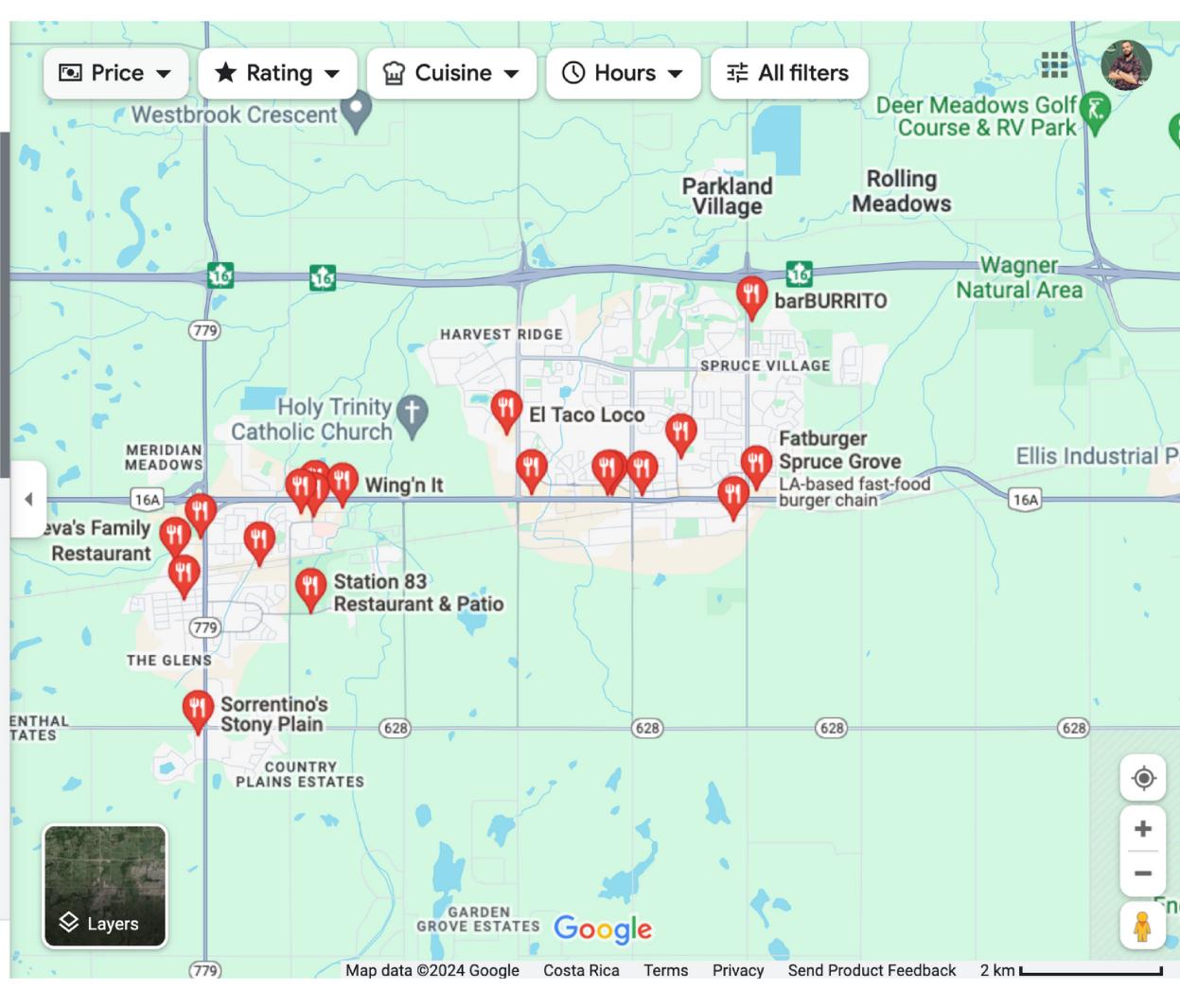


Beach Corner Restaurant

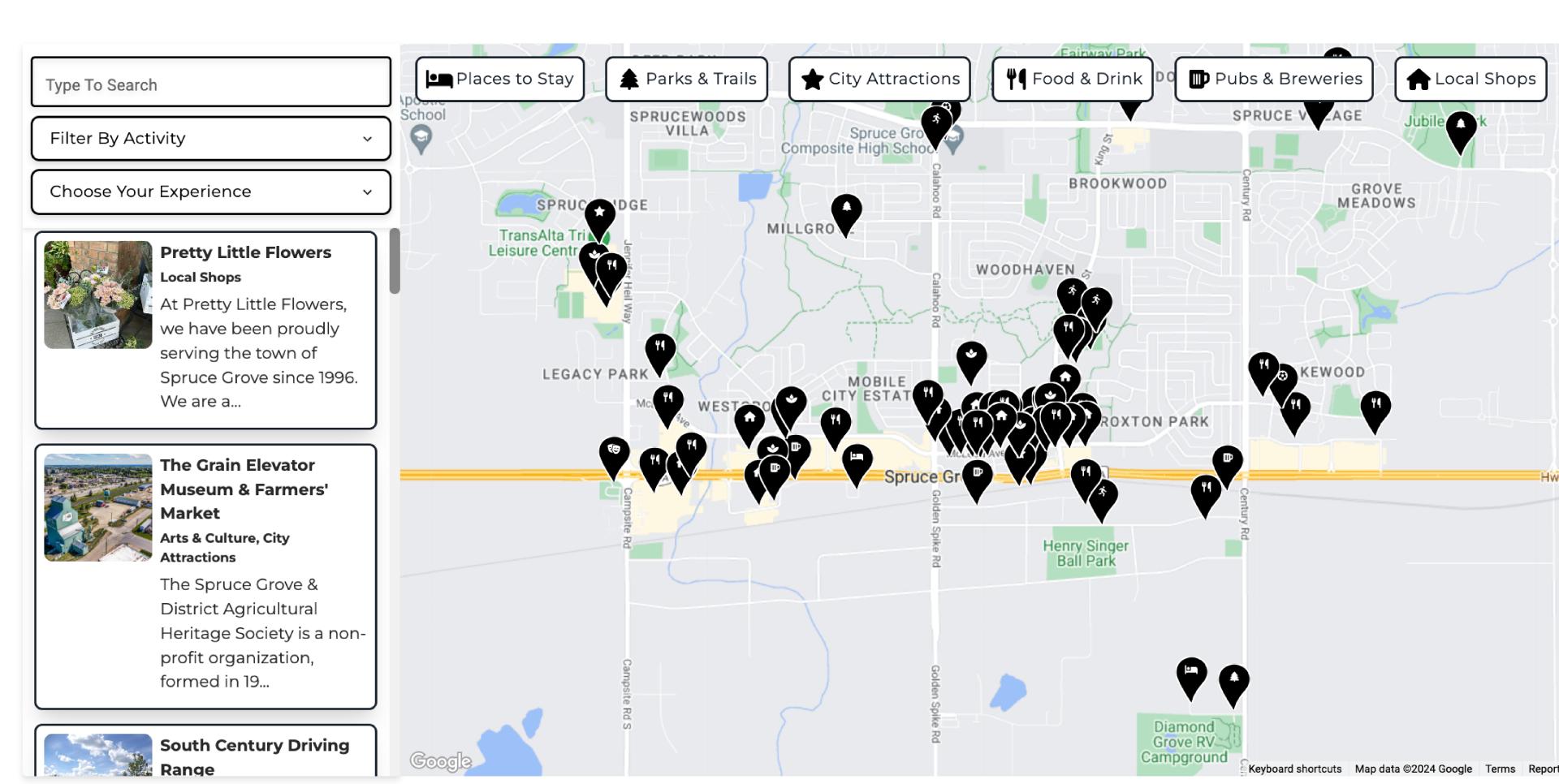
Canadian · 53101B Range Rd 15



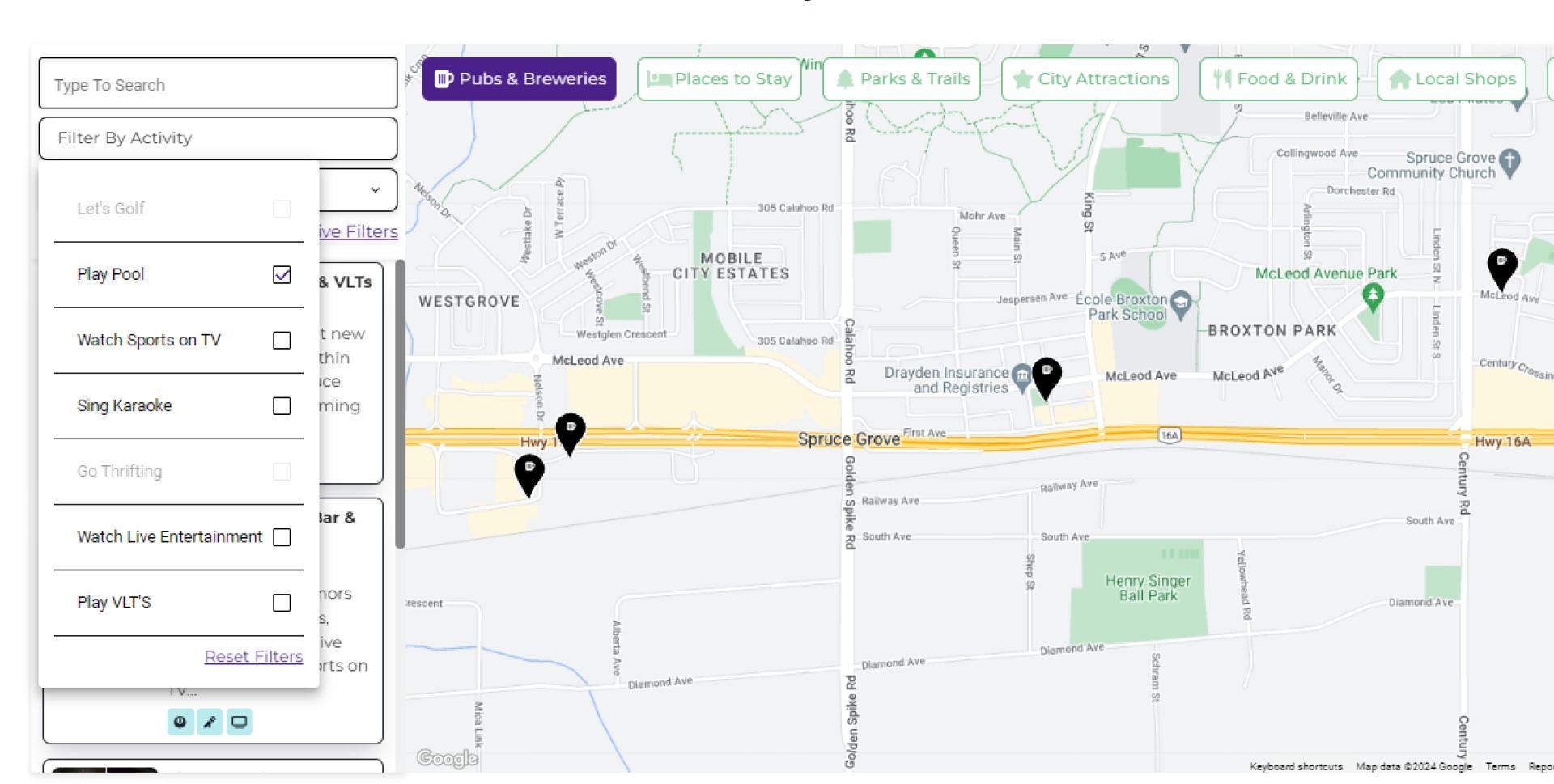
Update results when map moves



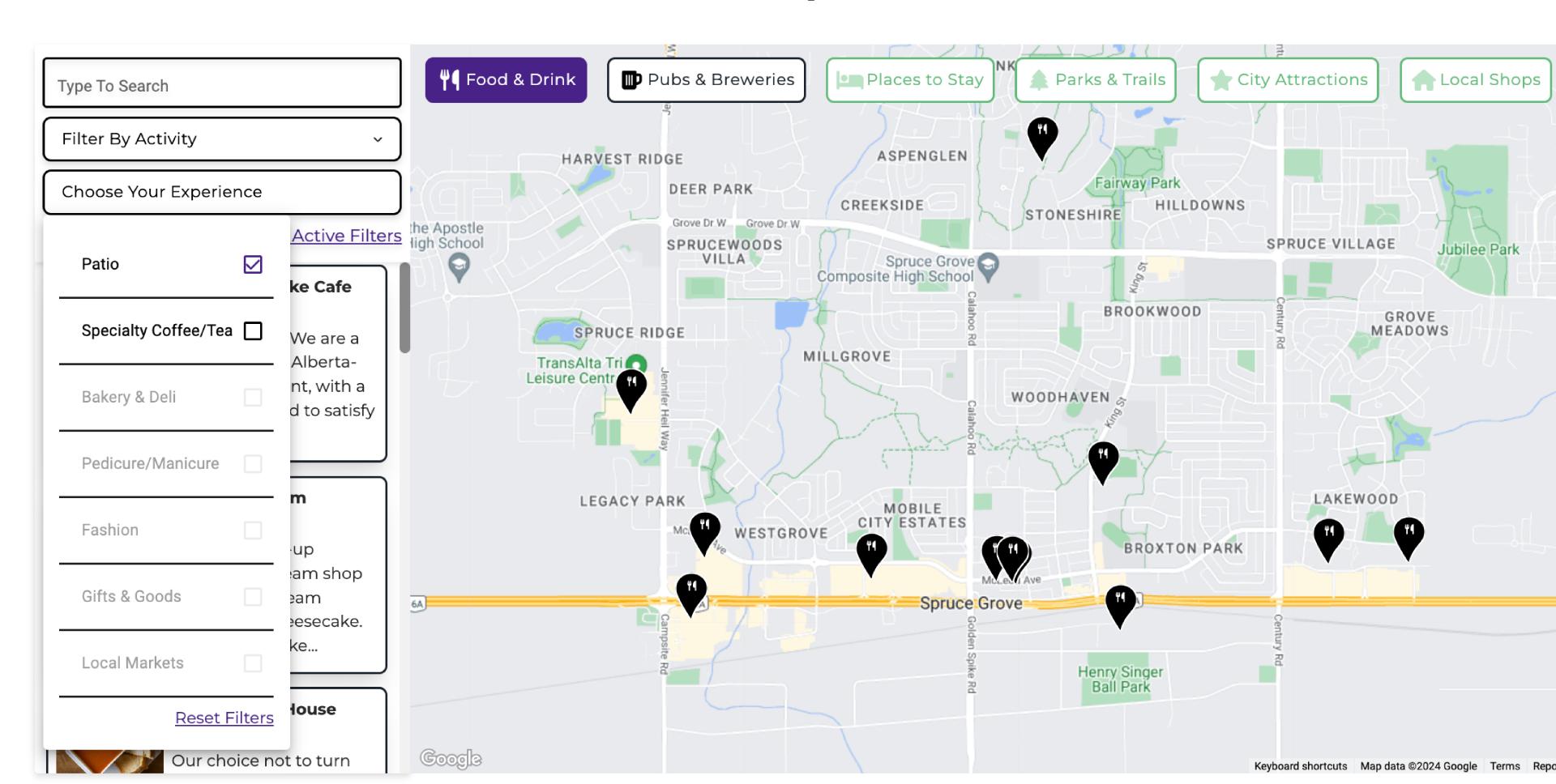
Discover Local Spruce Grove Gems



Discover Local Spruce Grove Gems



Discover Local Spruce Grove Gems



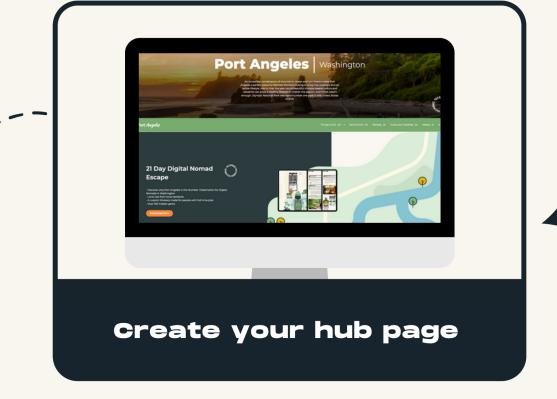
Wowsomads













COMMUNITIES Have 2 Options

Organic Marketing

(WORD-OF-MOUTH)

✓ It's Free

- Limited Reach: There is limited reach as organic marketing is usually only shown to the people who already follow you.
- X It's Slow: It can take years before word-of-mouth consistently reaches your audience.

Proactive Marketing

(PAID ADVERTISING)

- **There's an Investment**
- Target Who You Need: It's the most effective way to reach your ideal audience based on your community's objectives.
- ✓ IT WORKS!!!

Why else would Billon \$\$ companies continue to do it?

Why - Recap

Three things to remember...



You can't attract someone who doesn't know you exist.

There is a unique opportunity to capture the attention of frustrated big city residents.

The louder and more frequent your message, the better chance we all have of succeeding. Consistency is key.



Put Your Community on the Radar of Relocators

66-

"By far, this year will continue to see small communities attracting large numbers of Relocators. And this "exodus" of movers from urban centers is a pre-existing trend accelerated by the pandemic."

- Forbes



Volumeds Professional Marketing Package

\$3,450 USD/Year

+ \$500 one-time setup fee

BOOK A DISCOVERY CALL



- Social Ads Management
- Create **one** custom lead asset
- Promote your HUB in newsletters
- Professional HUB Page setup
- **Three** blog articles a year positioning your community in front of locals and visitors
- Press release copy and publishing
- Quarterly meeting to present strategy and metrics

Your Normads Marketing Pack + Interactive Map

\$3,450 USD/Year

+ \$1,500 one-time setup fee

BOOK A DISCOVERY CALL



Easy to embed on any website

Social Ads Management

Create **one** custom lead asset

Promote your HUB in newsletters

Professional HUB Page setup

Three blog articles a year positioning your community in front of locals and visitors

Press release copy and publishing

Quarterly meeting to present strategy and metrics





THANK YOU FOR YOUR TIME

LIFE IN THE BIG CITY ISN'T WHAT IT USED TO BE.

